

SMALL BUSINESS ADMINISTRATION

OVERALL GRADE



GREEN

- SBA achieved 68.95% exceeding its small business goal of 60% that was above the 23% Government-wide goal
- SBA also exceeded all of its socio-economic goals

SMALL BUSINESS GRADE



GREEN

FY2006/FY2007 %
GOAL

60%

FY2006 SMALL BUSINESS
ACHIEVEMENTS

67.10% (\$55,802,877)

FY2007 SMALL BUSINESS
ACHIEVEMENTS

68.95% (\$64,552,332)

PROGRESS?

N/A

SOCIO-ECONOMIC GRADES

SDB

FY2006/FY2007 %
GOAL

36%

FY2006 SMALL BUSINESS
ACHIEVEMENTS

50.65% (\$42,152,659)

FY2007 SMALL BUSINESS
ACHIEVEMENTS

47.77% (\$44,727,826)

PROGRESS?

N/A

GREEN

WOSB

FY2006/FY2007 %
GOAL

10%

FY2006 SMALL BUSINESS
ACHIEVEMENTS

19.86% (\$16,528,005)

FY2007 SMALL BUSINESS
ACHIEVEMENTS

24.64% (\$23,069,612)

PROGRESS?

N/A

GREEN

HUBZONE

FY2006/FY2007 %
GOAL

3%

FY2006 SMALL BUSINESS
ACHIEVEMENTS

9.97% (\$8,298,717)

FY2007 SMALL BUSINESS
ACHIEVEMENTS

7.89% (\$7,388,561)

PROGRESS?

N/A

GREEN

SDVOSB

FY2006/FY2007 %
GOAL

3%

FY2006 SMALL BUSINESS
ACHIEVEMENTS

4.44% (\$3,692,926)

FY2007 SMALL BUSINESS
ACHIEVEMENTS

4.26% (\$3,984,863)

PROGRESS?

N/A

GREEN

CRITERIA



GREEN

THE AGENCY MUST MEET 100% OF ITS SMALL BUSINESS GOAL, 3 SOCIO-ECONOMIC GOALS AND **MAKE PROGRESS IN THE REMAINING GOALS.**



YELLOW

THE AGENCY MUST MEET 90-99% OF ITS SMALL BUSINESS GOAL, 1 SOCIO-ECONOMIC GOALS AND **MAKE PROGRESS IN REMAINING GOALS**



RED

DOES NOT MEET THE ABOVE (YELLOW) STANDARDS

PROGRESS DEFINED: SBA USED 1 OF 2 INDICATORS IN DETERMINING WHETHER AN AGENCY MADE PROGRESS ON THEIR SOCIO-ECONOMIC GOALS: (1) A PERCENTAGE INCREASE OVER FY2006 GOAL ACHIEVEMENT OR (2) FY2007 GOAL ACHIEVEMENT DOLLARS IS GREATER THAN THE ACHIEVEMENT AVERAGE FOR THE PAST 3 YEARS (FY2005-FY2007).